

## **WELCOME TO LAFAYETTE HEALTH CLUB!**

We would love to have you join us in providing the best instruction/training to our members and clients. Below is an overview of instructor/trainer expectation. Please contact me with any additional questions!

In Good Health,

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### As an Instructor and/or Personal Trainer at LHC, you are expected to:

- Provide safe & effective instruction within the area of your expertise & qualifications
- Carry your own Liability Insurance & provide a copy to LHC
- Keep your professional/educational certifications current & provide a copy to LHC
- Keep your CPR & AED certifications current & provide a copy to LHC

### As an Instructor and/or Personal Trainer at LHC, you will receive:

- Unlimited Complimentary classes at LHC, provided space is available. LHC members and clients take priority over LHC staff or instructors.
- Complimentary Extra Fee Classes/Services (Pilates equipment, GTS, DMS), if approved by instructor & space available. LHC members and clients take priority over LHC staff or instructors.
- Wholesale or Discount Prices on most products LHC sells
- Continuing Education & Teacher Training Discounts & Opportunities. Discounts assessed by the following:
  - 1) Length of time teaching at LHC
  - 2) Number of sessions/clients taught weekly
  - 3) Type of classes/sessions taught (group, private, extra fee, etc)
- Bonuses for bringing in new clients who sign up on EFT or packages
- Bonuses for exceeding average monthly revenue by 10%

### Compensation Information

Your expertise and teaching capabilities are highly valued at LHC. We believe in supporting our instructors and trainers to the best of our ability with exceptionally generous compensation.

A mutually beneficial agreement will be made between LHC and you when you begin providing instruction/training at LHC. Typically, we agree on a percentage split between LHC and you, whether the money comes to the club or to you from the client.

### No-Show Policy

Should you not show up for teaching a class you agreed to teach, you will not be compensated for your time/teaching. Should you not show up for a session with your client(s) at a time agreement by you and your client(s), you must make-up that session for your client(s) at no additional charge.

Should you have no students for a class, but you show up as agreed upon by LHC and you, you will be paid  $\frac{1}{2}$  of your normal compensation.

Should your client(s) not show-up for a scheduled session, it is your discretion to charge or not charge your client(s). Most trainers enforce a 24 hour notice policy to ensure being compensated by no-shows. We encourage our trainers to uphold the 24 hour notice policy as it sets a positive tone for successful training.